

Message Text

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PAGE 01 HELSIN 01437 301421 Z

47

ACTION EB-11

INFO OCT-01 EUR-25 ADP-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-10 NSAE-00 RSC-01 FAA-00 L-03 TRSE-00 RSR-01 /061 W
----- 076754

R 301350 Z MAY 73

FM AMEMBASSY HELSINKI

TO SECSTATE WASHDC 6196

INFO AMEMBASSY BRUSSELS

AMEMBASSY COPENHAGEN

AMEMBASSY LONDON

AMEMBASSY OSLO

AMEMBASSY STOCKHOLM

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E. O. 11652: N/ A

TAGS: ETRN, XX, FI

SUBJECT: CIVAIR - RESTRICTIVE FOREIGN AIRLINE PRACTICES

REF: (A) STATE A-4134; AND (B) HELSINKI A-028, JANUARY
29, 197 2.

1. BEGIN SUMMARY. CURRENT SITUATION OF RESTRICTIVE
PRACTICES IN FINLAND AFFECTING FOREIGN AIRLINE OPERATIONS
IS ESSENTIALLY AS DESCRIBED IN REF (B). CURRENCY AND
FOREIGN EXCHANGE REGULATIONS ARE APPLIED ON A NON-
DISCRIMINATORY BASIS. END SUMMARY.

2. CURRENCY CONVERSION REGULATIONS AND PRACTICES IN
FINLAND DO NOT DISCRIMINATE IN ANY WAY AGAINST FOREIGN
AIRLINE OPERATIONS. NATIONAL CARRIER FINNAIR HOWEVER
DOES CARRY OUT DISCRIMINATORY POLICIES ENCOURAGING TRAFFIC
ORIGINATING IN FINLAND TO USE FINNAIR. THEY ARE
ESSENTIALLY AS DESCRIBED IN REF (B) BUT COMPETITIVE
SITUATION HAS BECOME MORE KEEN SINCE PAN AM STOPPED
SERVICE LAST YEAR ACCORDING TO LOCAL REPRESENTATIVE
ASSER LEPPANEN. FINNAIR, FOR EXAMPLE, THROUGH INDIRECT
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PURCHASE OF ANOTHER TRAVEL ORGANIZATION (POHJANMAAN
MATKATOIMISTO) NOW IS IN POSITION TO FURTHER PROMOTE USE
OF FINNAIR. NEW ORGANIZATION COVERS TRAVELERS PURCHASING
TICKETS IN VAASA, SEINAJOKI, KOKKOLA AND PIETASSAARI
WHICH ARE LOCATED OUTSIDE HELSINKI AREA.

3. REPORTEDLY, REBATE PRACTICES EXIST WITH RESPECT TO
AIRPORT LANDING FEES AND POSSIBLY ON OCCASIONS WITH
TICKET PURCHASES BUT WE HAVE NO HARD FACTS. BUY FINNISH
OR TRAVEL FINNAIR ADVERTISING HAS ALSO BEEN USED IN THE
PAST (SEE REF (C)). PREFERENCE TO FINNAIR BY
HANDLING AGENTS MAY OCCUR BUT THERE IS NO INFORMATION
TO INDICATE THIS IS A GENERAL PROBLEM.

4. NATIONAL TAX REPORTEDLY APPLIES UNIFORMLY TO FOREIGN
AND DOMESTIC SERVICES BUT SHOULD BE NOTED IN THIS REGARD
THAT CAPITALIZATION NEEDS OF FINNAIR ARE MET THROUGH
NATIONAL BUDGET EXPENDITURES.
KREHBIEL

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NMAFVVZCZ

*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

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